

SEPTEMBER 2025 Investment Insights

Disciplined Risk Management

Key takeaways:

- The Federal Reserve faces a high-wire act over the next several months: Move too slowly on rate cuts and risk a recession; move too quickly and potentially reignite an inflation spiral.
- Worries about reigniting inflation are legitimate, but the argument for resuming rate cuts grows stronger by the day, particularly given the labor market's warning signs.
- The market's high valuations and tight credit spreads suggest investors may be underestimating the risks the Fed faces in its policy execution.

Leap of Faith:

The Fed Must Ease Despite Inflation Concerns

The Federal Reserve faces an increasingly precarious balancing act. After years of clear and present, but asynchronous, risks to each side its dual mandate, the central bank now confronts opposing risks that complicate its policy path forward. With labor markets showing concerning cracks while inflation remains stubbornly elevated, the Fed must navigate an exceptionally challenging decision-making environment. The stakes are high: move too slowly on rate cuts and risk a recession; move too quickly and potentially reignite the inflation spiral that took years to tame.

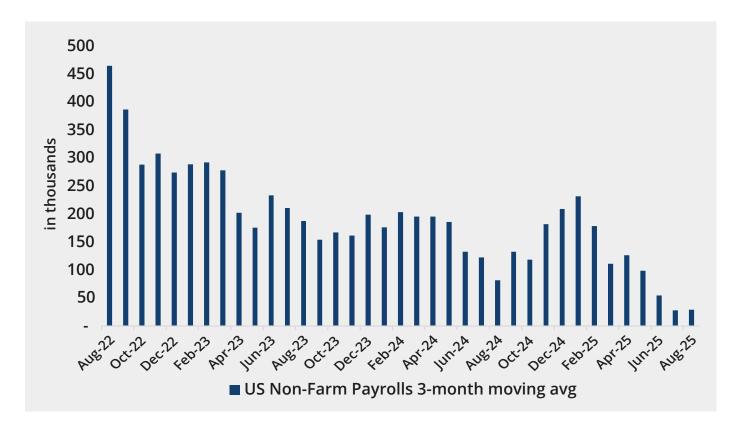
The Labor Market's Delicate Balance

The U.S. labor market has undergone a remarkable transformation since the pandemic's darkest days. In June 2020, unemployment peaked at a staggering 14.8%, surpassing even the worst levels of the Great Recession. Without the sharp decline in labor force participation that occurred during lockdowns, the jobless rate would have climbed even higher. The combination of unprecedented fiscal stimulus alongside the Fed's extraordinary monetary accommodation worked as intended, breathing life back into a moribund economy.

By October 2021, the unemployment rate had fallen below 5%, and by June 2022, it had returned to pre-pandemic levels near 3.5%. This rapid recovery represented one of the fastest labor market rebounds in modern history. However, concerning trends have begun to emerge as the recovery momentum has faded. The unemployment rate has gradually crept higher to 4.3% today from its April 2023 low of 3.4%.

More troubling still are the composition and trajectory of recent job gains. The three-month average of monthly payroll growth through August plummeted to just 29,000 - a post-COVID low that appears to be falling short of the required monthly gains to absorb new workforce entrants. July's employment report delivered a particularly harsh reality check when revisions erased 258,000 jobs from the previous two months' tallies. This was followed in September by a massive preliminary downward revision of over 900,000 to the count for the twelve months ending in March 2025.

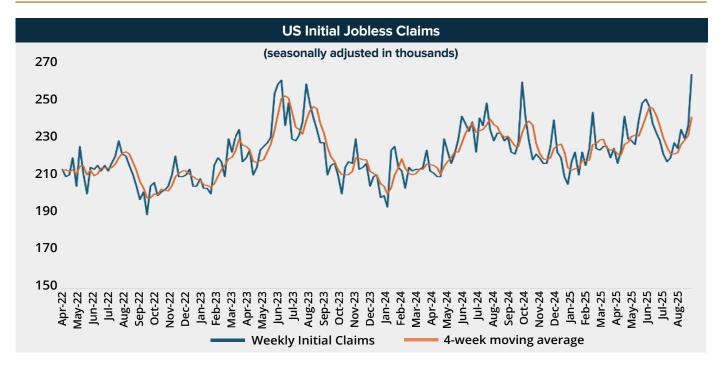
Moreover, job creation has become increasingly concentrated in secular growth sectors like healthcare and social assistance, while cyclically sensitive industries have begun contracting - a pattern typically observed in the early stages of economic downturns.



Warning Signs Beneath the Surface

Federal Reserve Chair Jerome Powell recently described the labor market as existing in "a curious kind of balance" when trying to explain the unique circumstances of the current data. While hiring and job openings have cooled significantly, labor supply has simultaneously contracted, partly due to restrictive immigration policies that have reduced the flow of workers into the economy. This unusual dynamic creates heightened vulnerability: should demand weaken further, the economy could quickly tip from gradual cooling into rapid deterioration.

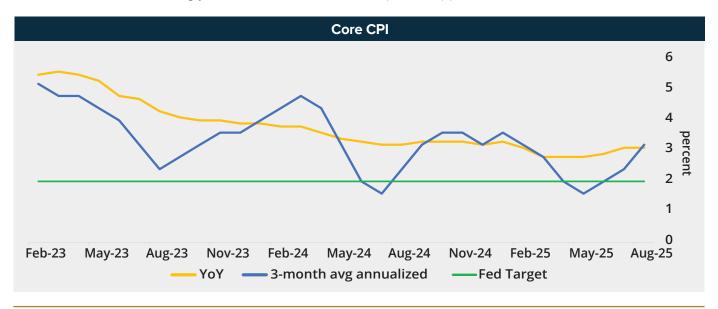
The data presents a mixed picture that defies simple interpretation. Average hourly earnings growth remains relatively healthy at 3.7% year-over-year as of July, modestly outpacing inflation and suggesting workers retain some negotiating leverage. Initial weekly jobless claims have remained subdued, hovering near historically low levels that typically wouldn't signal imminent recession. These positive indicators provide ammunition for those arguing the economy remains reasonably sound.



Yet other metrics flash warning signs that cannot be ignored. Continuing unemployment claims have trended steadily higher since April, indicating that workers who lose their jobs are finding it increasingly difficult to secure new employment - what some economists have dubbed the "no hire, no fire" economy. Both manufacturing and services PMI employment indicators have weakened considerably, suggesting further deterioration may lie ahead. The question isn't whether the labor market is cooling, but whether the Fed can arrest this deterioration before it becomes self-reinforcing.

The Inflation Complication

Just as the Fed might be inclined to respond aggressively to labor market weakness, inflation's persistence complicates the calculus. Core CPI registered 3.1% year-over-year in August, up from 2.8% in March, moving in the wrong direction relative to the Fed's 2% target. This reversal comes after months of encouraging disinflation that had seemingly validated the central bank's patient approach.



The inflation challenge has been exacerbated by tariff uncertainties that threaten to push prices higher just as the Fed contemplates easing. Core goods prices, most directly impacted by trade restrictions, have contributed positively to inflation since April, breaking a deflationary streak that had persisted since early 2024.

With the potential for additional tariffs looming, the Fed cannot simply assume that current price pressures will prove "transitory," a term the central bank is understandably reluctant to resurrect given its previous misuse.

The Fed's wariness stems from hard-learned lessons. Having initially dismissed the 2021-2022 inflation surge as temporary, only to be forced into the most aggressive tightening cycle in decades, policymakers are naturally gun-shy about prematurely declaring victory. The central bank's credibility, painstakingly rebuilt through aggressive action against inflation, could be quickly squandered if price pressures reignite following premature easing.

The Case for Action

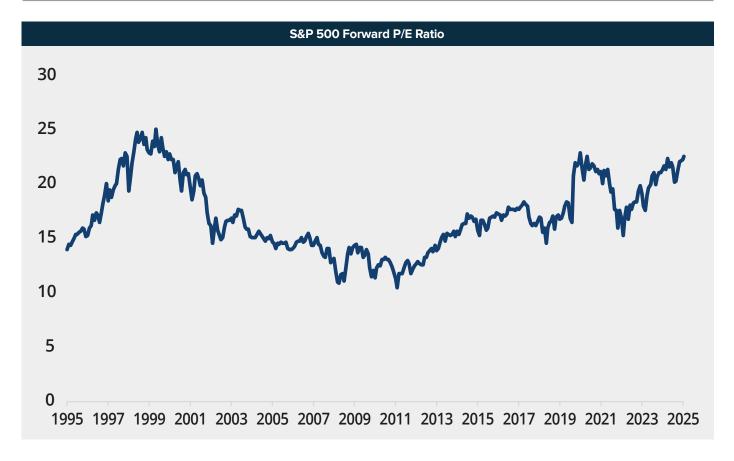
Despite these legitimate concerns, the argument for resuming rate cuts grows stronger by the day. There's a crucial distinction that often gets lost in the debate: the Fed doesn't need to stimulate an overheating economy; it needs to reduce restriction to prevent excessive cooling. With the federal funds rate still above its presumed neutral rate of 3%, monetary policy remains firmly in restrictive territory, which appropriate for combating high inflation but increasingly dangerous given mounting labor market risks.

The danger of waiting for complete certainty is that monetary policy operates with long and variable lags. In other words, by the time the need for action becomes undeniable, it may be too late to prevent a recession.

The Fed's wariness stems from hard-learned lessons. Having initially dismissed the 2021-2022 inflation surge as temporary, only to be forced into the most aggressive tightening cycle in decades, policymakers are naturally gun-shy about prematurely declaring victory. The central bank's credibility, painstakingly rebuilt through aggressive action against inflation, could be quickly squandered if price pressures reignite following premature easing.

Market Optimism and Hidden Risks

Financial markets appear remarkably sanguine about the path ahead. Stock valuations remain elevated, with forward price-to-earnings ratios well above historical averages. Credit spreads sit near cycle tights, suggesting investors see little risk of economic malaise. This optimism may reflect confidence that the Fed will ultimately act as necessary and that any policy response will prove sufficient to maintain the expansion.



Yet this very complacency may be the greatest risk. Markets appear to be pricing in a goldilocks scenario where the Fed eases just enough to support growth without reigniting inflation. Should inflation prove stickier than expected, forcing the Fed to maintain restriction longer, or should labor markets deteriorate more rapidly than anticipated, requiring more aggressive easing, current valuations offer little cushion for disappointment.

The disconnect between market pricing and economic uncertainty recalls previous episodes where investor optimism proved misplaced. In 2007, markets remained broadly constructive even as housing markets crumbled. Today's combination of high valuations and tight spreads suggests investors may be underestimating both the complexity of the Fed's challenge and the possibility of policy error.



James St. Aubin
Chief Investment Officer (CIO)

James St. Aubin, CFA®, CAIA®, is Chief Investment Officer for Sierra Investment Management. He has oversight of all Investment Management department activities, in collaboration with

Sierra Co-founders David Wright and Kenneth Sleeper. An experienced investment management executive, his career of more than 20 years includes leadership roles in asset allocation, manager research and portfolio construction. James earned a Bachelor of Science in Finance from DePaul University and is a CFA® and CAIA® Charterholder

RISKS AND DISCLOSURES:

These materials may not be copied, altered, or redistributed without the prior written consent of Sierra Investment Management, LLC or its affiliates. This information is for educational purposes and is not intended to provide, and should not be relied upon for accounting, legal, tax, insurance, or investment advice. This does not constitute an offer to provide any services nor a solicitation to purchase securities. The contents are not intended to be advice tailored to any particular person or situation.

Unless otherwise noted or sourced within, the statements herein are the opinion of the author. The statements have been made based on publicly available information and proprietary research but remain the opinion of the author unless noted otherwise. We do not guarantee the accuracy or completeness of the information provided in this document. All statements and expressions herein are subject to change without notice. Any projections, market/economic outlooks or estimates herein are forward-looking statements based upon certain assumptions and should not be construed to be indicative of the actual events that will occur. Other events that were not taken into account may occur and may significantly affect the statements made herein. Except where otherwise indicated, the information and statements provided herein are based on matters as they exist as of the date of preparation and not as of any future date, and we are under no obligation to correct, update or revise the information in this document or to otherwise provide any additional materials.

Sierra Investment Management, LLC ("Sierra Investment Management") is an SEC-registered investment adviser. Registration does not imply a certain level of skill or training. For information pertaining to the registration status of Sierra Investment Management's, please call (844) 727-1813 or refer to the Investment Adviser Public Disclosure website (adviserinfo.sec.gov).

DEFINITIONS:

Trailing Stop Discipline: This proprietary Discipline has the objective of limiting the magnitude for portfolio drawdowns. The Discipline is based on a manual process that defines sell levels/signals for security holdings in decline, as measured by its price falling below the recent high of its lower band. These are not market orders.

